



101 Motivational Quotes for Entrepreneurs

Everyone needs a pick-me-up every once in awhile – especially entrepreneurs. Check out these 101 powerful quotes from successful business owners, authors and celebrities. Some of these quotes probably aren't new to you, but perhaps they'll be just the motivation you need to help you in your current circumstances. Or share these quotes on your social media accounts to motivate your fans and followers.

1. "If people like you, they will listen to you. But if they trust you, they'll do business with you." – **Zig Ziglar, American author and motivational speaker**
2. "Do one thing every day that scares you." – **Eleanor Roosevelt, former First Lady of the United States**
3. "To be successful, you must act big, think big and talk big." – **Aristotle Onassis, Greek business magnate**
4. "I can accept failure; everyone fails at something. But I cannot accept not trying." – **Michael Jordan, American professional basketball player**
5. "If you can dream it, you can do it." – **Walt Disney, founder of The Walt Disney Company**
6. "Achievement seems to be connected with action. Successful men and women keep moving. They make mistakes but they don't quit." – **Conrad Hilton, founder of the Hilton Hotels chain**
7. "Experience taught me a few things. One is to listen to your gut no matter how good something sounds on paper. The second is that you are generally better off sticking with what you know. And the third is that sometimes, your best investments are the ones you don't make." – **Donald Trump, President of the United States**
8. "Failure is just a resting place. It is an opportunity to begin again more intelligently." – **Henry Ford, founder of Ford Motor Company**
9. "Embrace bad news to learn where you need the most improvement." – **Bill Gates, co-founder of Microsoft**
10. "When you reach an obstacle, turn it into an opportunity. You have the choice. You can overcome and be a winner, or you can allow it to overcome you and be a loser. The choice is yours and yours alone. Refuse to throw in the towel. Go that extra mile that failures refuse to travel. It is far better to be exhausted from success than to be rested from failure." – **Mary Kay Ash, founder of Mary Kay Cosmetics**
11. "Follow your instincts, that's where true wisdom manifest itself." – **Oprah Winfrey, American media proprietor**
12. "Good is not enough. You've got to be great." – **Simon Cowell, British television talent judge and mentor**
13. "Aim for the moon. If you miss it, you may hit a star." – **W. Clement Stone, American businessman**

14. "Twenty years from now, you will be more disappointed by the things that you didn't do than by the ones you did do. So throw off the bowlines. Sail away from the safe harbor. Catch the trade winds in your sails. Explore. Dream. Discover." – **Mark Twain, American author**
15. "Don't be afraid to go out on a limb. That's where the fruit is." – **H. Jackson Browne, American author**
16. "Whether I retire to bed early or late, I rise with the sun." – **Thomas Jefferson, former President of the United States**
17. "Learn to say 'no' to the good so you can say 'yes' to the best." – **John C. Maxwell, American author and speaker**
18. "I am always doing that which I cannot do, in order that I may learn how to do it." – **Pablo Picasso, Spanish painter**
19. "What would you do if you knew you could not fail?" – **Robert H. Schuller, American televangelist and motivational speaker**
20. "The only place where success comes before work is in the dictionary." – **Vidal Sassoon, British hairdresser and businessman**
21. "Failure defeats losers. Failure inspires winners." – **Robert T. Kiyosaki, American businessman and motivational speaker**
22. "Whenever you are asked if you can do a job, tell 'em, 'Certainly I can!' Then get busy and find out how to do it." – **Theodore Roosevelt, former president of the United States**
23. "Follow your passion not your paycheck. The money will come eventually." – **Unknown**
24. "Leadership is a potent combination of strategy and character. But if you must be without one, be without the strategy." – **H. Norman Schwarzkopf Jr., United States Army general**
25. "One finds limits by pushing them." – **Michael I. Posner, American psychologist**
26. "Business opportunities are like buses – there's always another one coming." – **Sir Richard Branson, British businessman and investor**
27. "Trust your instincts." – **Estée Lauder, co-founder of Estée Lauder Companies**
28. "You must be the change you wish to see in the world." – **Mahatma Gandhi, leader of the Indian independence movement**
29. "You only have to do a very few things right in your life so long as you don't do too many things wrong." – **Warren Buffett, American business magnate**
30. "There's no shortage of remarkable ideas. What's missing is the will to execute them." – **Seth Godin, founder of Squidoof**
31. "Even if you are on the right track, you'll get run over if you just sit there." – **Will Rogers, American actor**
32. "Never, never, never give up." – **Winston Churchill, former British Prime Minister**
33. "I have not failed. I've just found 10,000 ways that won't work." – **Thomas Edison, American inventor and businessman**

34. "How many people are completely successful in every department of life? Not one. The most successful people are the ones who learn from their mistakes and turn their failures into opportunities." – **Zig Ziglar, American author and motivational speaker**
35. "Sheer persistence is the difference between success and failure." – **Donald Trump, President of the United States**
36. "You must either modify your dreams or magnify your skills." – **Jim Rohn, American entrepreneur and motivational speaker**
37. "Imagination is everything. It is the preview of life's coming attractions." – **Albert Einstein, German theoretical physicist**
38. "Leadership is the art of getting someone else to do something you want done because he wants to do it." – **General Dwight Eisenhower, former president of the United States and United States Army general**
39. "To be successful, you have to have your heart in your business and your business in your heart." – **Thomas Watson, American businessman**
40. "Every accomplishment starts with a decision to try." – **Unknown**
41. "Whether you think you can or whether you think you can't, you're right." – **Henry Ford, founder of Ford Motor Company**
42. "To win big, you sometimes have to take big risks." – **Bill Gates, co-founder of Microsoft**
43. "A business has to be involving, it has to be fun and it has to exercise your creative instincts." – **Sir Richard Branson, British businessman and investor**
44. "A man should never neglect his family for business." – **Walt Disney, founder of The Walt Disney Company**
45. "Sometimes when you innovate, you make mistakes. It is best to admit them quickly and get on with improving your other innovations." – **Steve Jobs, co-founder of Apple Inc.**
46. "The successful man is the one who finds out what is the matter with his business before his competitors do." – **Roy L. Smith, American pastor**
47. "Ideas in secret die. They need light and air, or they starve to death." – **Seth Godin, founder of Squidoo**
48. "The true entrepreneur is a doer not a dreamer." – **Unknown**
49. "There is no security on the earth. There is only opportunity." – **General Douglas MacArthur, United States Army general**
50. "You miss 100 percent of the shots you don't take." – **Wayne Gretzky, Canadian professional ice hockey player**
51. "Hire character. Train skill." – **Peter Schutz, American businessman and motivational speaker**
52. "A calm sea does not make a skilled sailor." – **Unknown**
53. "Your time is precious, so don't waste it living someone else's life." – **Steve Jobs, co-founder of Apple Inc.**
54. "You have brains in your head. You have feet in your shoes. You can steer yourself any direction you choose." – **from "Oh, the Places You'll Go" by Dr. Seuss, American author**

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55. "The golden rule for every business man is this: Put yourself in your customer's place."
– **Orison Swett Marden, American author**
56. "I had to make my own living and my own opportunity. But I made it. Don't sit down and wait for the opportunities to come. Get up and make them." – **Madam C.J. Walker, American entrepreneur**
57. "Opportunity is missed by most people because it is dressed in overalls and looks like work." – **Thomas Edison, American inventor and businessman**
58. "Do or do not. There is no try." – **Yoda from "Star Wars Episode V: The Empire Strikes Back"**
59. "If you want to do something well, you've got to be committed to it. You've got to do it fully." – **Daymond John, founder of FUBU**
60. "In the business world, everyone is paid in two coins: cash and experience. Take the experience first; the cash will come later." – **Harold Geneen, American businessman**
61. "Those who say it cannot be done should not interrupt those doing it." – **Chinese Proverb**
62. "The biggest risk is not taking any risk...In a world that's changing really quickly, the only strategy that is guaranteed to fail is not taking risks." – **Mark Zuckerberg, founder of Facebook**
63. "Success consists of going from failure to failure without loss of enthusiasm." – **Winston Churchill, former British Prime Minister**
64. "Whatever the mind of man can conceive and believe, it can achieve." – **Napoleon Hill, American author**
65. "To succeed...you need to find something to hold on to, something to motivate you, something to inspire you." – **Tony Dorsett, American professional football player**
66. "Get busy living, or get busy dying." – **Andy Dufresne from the "The Shawshank Redemption"**
67. "Winners take time to relish their work, knowing that scaling the mountain is what makes the view from the top so exhilarating." – **Denis Waitley, American writer and motivational speaker**
68. "The important thing is not being afraid to take a chance. Remember, the greatest failure is to not try. Once you find something you love to do, be the best at doing it." – **Debbi Fields, founder of Mrs. Fields Bakeries**
69. "If you work just for money, you'll never make it. But if you love what you're doing and you always put the customer first, success will be yours." – **Ray Kroc, founder of McDonald's**
70. "Genius is one percent inspiration and 99 percent perspiration." – **Thomas Edison, American inventor and businessman**
71. "Always look for the fool in the deal. If you don't find one, it's you." – **Mark Cuban, American businessman and investor**
72. "Don't worry about failure; you only have to be right once." – **Drew Houston, founder of Dropbox**
73. "Far and away the best prize that life offers is the chance to work hard at work worth doing." – **Theodore Roosevelt, former president of the United States**

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74. "I like thinking big. If you're going to be thinking anything, you might as well think big." – **Donald Trump, President of the United States**
75. "To think is easy. To act is difficult. To act as one thinks is the most difficult." – **Johann Wolfgang Von Goeth, German author**
76. "Yesterday's home runs don't win today's games." – **Babe Ruth, American professional baseball player**
77. "The only thing worse than starting something and failing is not starting something." – **Seth Godin, founder of Squidoo**
78. "The way to get started is to quit talking and begin doing." – **Walt Disney, founder of The Walt Disney Company**
79. "Always deliver more than expected." – **Larry Page, co-founder of Google**
80. "Don't limit yourself. Many people limit themselves to what they think they can do. You can go as far as your mind lets you. What you believe, remember, you can achieve." – **Mary Kay Ash, founder of Mary Kay Cosmetics**
81. "High expectations are the key to everything." – **Sam Walton, founder of Walmart**
82. "Every time you state what you want or believe, you're the first to hear it. It's a message to both you and others about what you think is possible. Don't put a ceiling on yourself." – **Oprah Winfrey, American media proprietor**
83. "There are lots of bad reasons to start a company. But there's only one good, legitimate reason, and I think you know what it is: it's to change the world." – **Phil Libin, CEO of Evernote**
84. "Winning is not a sometime thing; it's an all-time thing. You don't win once in a while, you don't do things right once in a while, you do them right all the time. Winning is habit. Unfortunately, so is losing." – **Vince Lombardi, American professional football player and coach**
85. "If you're not a risk taker, you should get the hell out of business." – **Ray Kroc, founder of McDonald's**
86. "Theory is splendid but until put into practice, it is valueless." – **James Cash Penney, founder of JCPenney**
87. "Design is not just what it looks like and feels like. Design is how it works." – **Steve Jobs, co-founder of Apple Inc.**
88. "The value of an idea lies in the using of it." – **Thomas Edison, American inventor and businessman**
89. "If you're passionate about something and you work hard, then I think you will be successful." – **Pierre Omidyar, founder of eBay**
90. "Shake it off." – **Taylor Swift, American singer-songwriter**
91. "Once you free yourself from the need for perfect acceptance, it's a lot easier to launch work that matters." – **Seth Godin, founder of Squidoo**
92. "A mind that is stretched by new experiences can never go back to its old dimensions." – **Oliver Wendell Holmes Jr., former Associate Justice of the Supreme Court of the United States**

93. "It's kind of fun to do the impossible." – **Walt Disney, founder of The Walt Disney Company**
94. "None of us is as smart as all of us." – **Ken Blanchard, American author**
95. "I think you should take your job seriously but not yourself. That is the best combination." – **Dame Judi Dench, British actress**
96. "Attitude is a little thing that makes a big difference." – **Winston Churchill, former British Prime Minister**
97. "Just because you haven't found your talent doesn't mean you don't have one." – **Kermit the Frog**
98. "The best way out is always through." – **Robert Frost, American poet**
99. "Go the extra mile. It's never crowded." – **Unknown**
100. "If you love life, don't waste time, for time is what life is made up of." – **Bruce Lee, Hong Kong-American martial artist and actor**
101. "I never learned anything while I was talking." – **Larry King, American television and radio host**

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